



# BUSINESS INTELLIGENCE AND ANALYTICS

See the power of BI for yourself!

ArchonOne will come to your location, and show you how BI can give you a competitive advantage. We are confident that, once you see what we can do, we will be working together.

Give us a call. We look forward to hearing from you.

## ■ What is BI?

**Business Intelligence (BI)** software analyzes and presents meaningful information to help executives and managers make more informed business decisions. It helps workers produce more effectively. BI reveals hidden inefficiencies in organizations, and uncovers hidden opportunities in your business data.

## ■ Associative BI: The ArchonOne Difference

In traditional BI, the user inputs a clearly defined value, often a job number or customer number, and the computer returns a predefined report, designed by a developer, with the information the developer thought was important. The report is the same every time. The input is the same every time. Traditional BI is stiff, inflexible, and it can't adapt to changing business needs.

At ArchonOne, we use a new Associative BI model. This means that **anything that is displayed is searchable**. The advantage is that **you can explore your data in ways our developers never anticipated**.

### • Analyze Your Business:

How does a new manufacturing process affect your bottom line? Which installers visit more locations per day in Brooklyn, compared to the Bronx? How does snow affect on-site service? **Answer any question you can imagine** with Business Intelligence.

### • New Insight from YOUR Data and Expertise:

**You know your business best.** You have years of experience, and your existing databases hold years of information. That's why we give you the tools to explore your existing business information.

### • Discover New Opportunities:

Buried deep in your databases is valuable data revealing new business opportunities. BI apps can help you find those hidden gems.

## Past Projects

PROJECT	BENEFIT TO CLIENT ORGANIZATION
Factory Incentive Program	Improved productivity by incentivizing factory workers. Our app used existing manufacturing data to estimate completion time for factory tasks, enabling management to distribute bonuses to workers who beat those times.  A negligible increase in compensation, directed by data, resulted in a sustained 38% increase in factory output, without adding additional factory staff.
Manufacturing Reports	Presents all data required to manufacture components in one place. This makes it significantly easier to produce custom work in the factory.
Job Overview	Combines data from your sales, financial, manufacturing, & distribution databases, giving managers a complete view of any given job. Compares multiple jobs over time, allowing both positive and negative trends to be easily identified by management.
Sales Commission Dashboard	Encourages sales team members to complete jobs by showing payable & potential commissions. Salespeople see exactly how much they stand to gain by closing jobs, completing billing, and getting clients to complete payment.
Mobile Business Intelligence	Convenient, secure access to company information from smartphones and tablets.